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IDENTIFIERS *New Hampshire

ABSTRACT

In 1987, 998 seniors graduated from the New Hampshire Technical Institute and the six New Hampshire Vocational-Technical Colleges (NHVTC's). Of these graduates, 81% were employed, 11% were continuing their education, 2% were not seeking employment, and 4% were seeking employment. Of the 763 graduates employed full time, 96% were employed in their college major or in a related field, 85% were employed in New Hampshire, and 93% commuted to work from their home town. The average full-time starting salary for all graduates reporting salaries was $17,468, representing a 6% increase over the previous year. This annual placement report provides institutional data on the number of graduates in each program, the numbers employed full and part time, the number continuing their education, the number entering military service, the numbers seeking and not seeking employment, and the number whose status was unknown. In addition, the report provides information on the four-year institutions to which graduates transferred; a breakdown of salaries by type of degree, majors, and individual health fields; a list of the employers who hired 1987 graduates; and a list of placement officers. (EJV)

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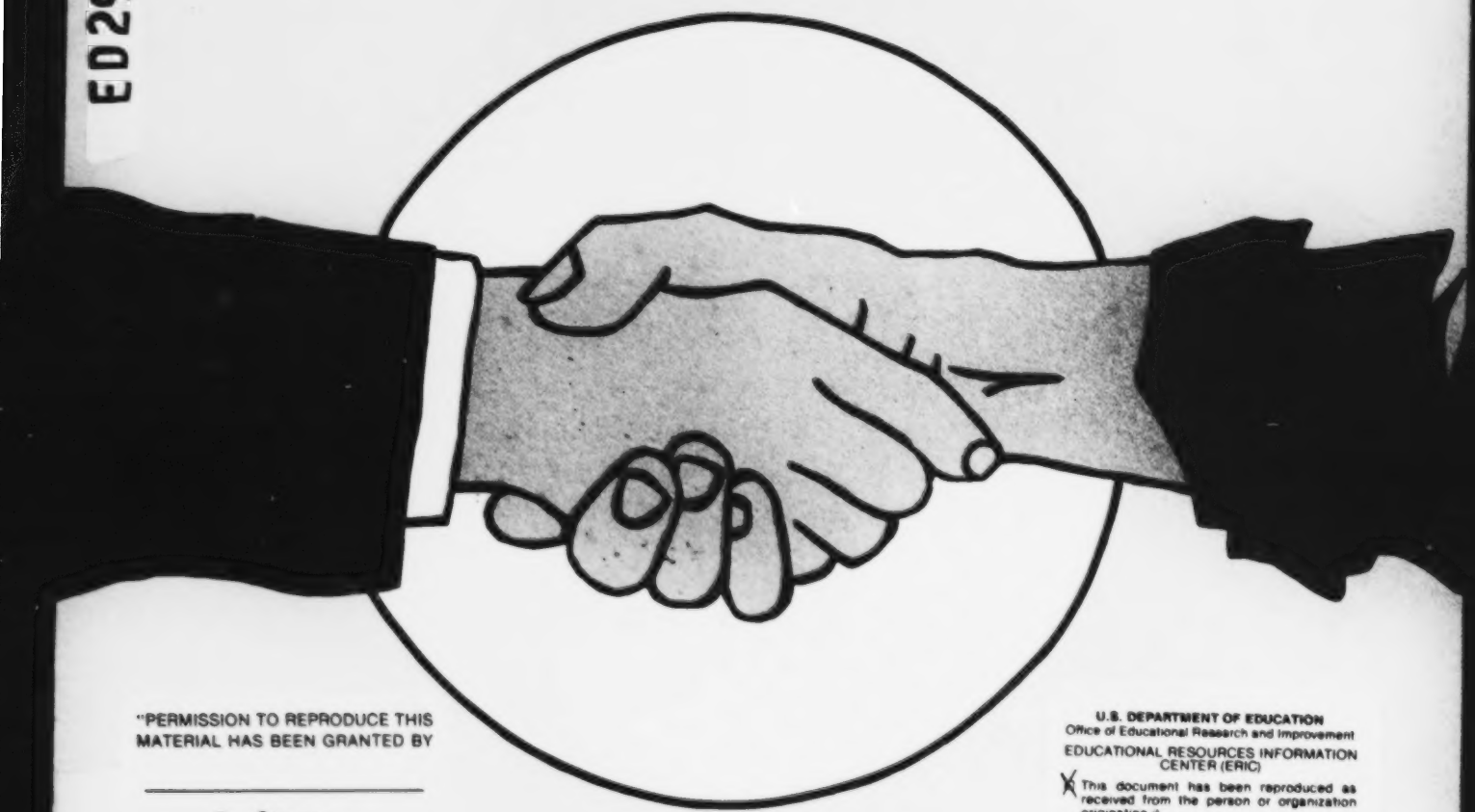
DEPARTMENT OF POSTSECONDARY VOCATIONAL-TECHNICAL EDUCATION

GRADUATE PLACEMENT REPORT
ANNUAL SUMMARY
1987

ED292483



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NEW HAMPSHIRE TECHNICAL INSTITUTE

AND

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGE

JC 880093

SYSTEM MISSION STATEMENT

The New Hampshire Department of Postsecondary Vocational-Technical Education is an agency of State government established to serve and contribute to the welfare of New Hampshire and its people. As distinct from the broader responsibilities of Community/Junior Colleges and the State University System, this Department is responsible for, and dedicated to, excellence in preparation of youth and adults for productive employment as technicians and skilled workers for New Hampshire employers. It achieves its purposes by holding the Institute and Colleges accountable for responsiveness to New Hampshire employers and to all serious students seeking open access to affordable, relevant preparation for the world of work.

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Willis S. Reed

NOTICE OF NONDISCRIMINATION

It is the policy of the New Hampshire Department of Postsecondary Vocational-Technical Education not to discriminate in its educational programs, activities, or employment practices on the basis of race, language, sex, age, or handicapping condition, under the provisions of Title VI and IX of the 1972 Educational Amendments; Section 504 of the Rehabilitation Act of 1973; and the Education of all Handicapped Children's Act of 1975.

Inquiries regarding compliance with these Acts may be obtained from the following persons:

Sex Discrimination, Title IX Coordinator, Office of the Commissioner of Education, 101 Pleasant Street, Concord, NH 03301 (Tel. No. 271-3196)
Ethnic or Language Discrimination, Title VI Coordinator, 101 Pleasant Street, Concord, NH 03301 (Tel. No. 271-2632)
Handicapped Discrimination, Section 504 Coordinator, 101 Pleasant Street, Concord, NH 03301 (Tel. No. 271-2299)

Inquiries concerning these three areas may also be made to the Office of Civil Rights, Department of Education, Region 1, 140 Federal Street, Boston, MA 02110.

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STATE OF NEW HAMPSHIRE
DEPARTMENT OF POSTSECONDARY VOCATIONAL-TECHNICAL EDUCATION
State House Annex—Room 401
271-2722

SUBJECT: 1987 PLACEMENT REPORT ON GRADUATES OF THE POSTSECONDARY VOCATIONAL-TECHNICAL SYSTEM

The Department of Postsecondary Vocational-Technical Education takes pride in the placement record of its graduates and in the fact that most remain in New Hampshire for their employment. This year saw a total increase of twenty-three students. This is a positive improvement over last year.

"Postsecondary" is therefore pleased to share this Placement Report with you and present these highlights for your quick perusal:

1. A total of 998 seniors graduated from the Technical Institute in Concord and six Vocational-Technical Colleges in Berlin, Claremont, Laconia, Manchester, Nashua and Stratham.

2. Over 700 business, industrial and health organizations were involved in interviews with seniors.

3. Of the 998 graduating in 1987:
   - 81% were employed
   - 11% were continuing their education
   - 2% were not seeking employment
   - 4% were seeking employment
   - 2% status is unknown

4. Of the 763 graduates employed full-time:
   - 96% are employed in their major or a related field of study.
   - 85% are employed in New Hampshire
   - 93% commute to work from their home town

3. The average full-time starting salary for all graduates reporting salaries was $17,468, a 6% increase over last year.

One added feature of this Department which we hope will help boost enrollment and be of interest to you is a new 800 number (800-247-3420) connecting to our Concord central office from which we will refer all information requests to staff in specifically appropriate colleges.

Our Department, and I personally, wish to express our appreciation for the support and assistance we receive from New Hampshire citizens - and from business, industry, the Legislature, the Governor and Councilors, and many Advisory Board members, past and present.

Respectfully,

Mary Pillsbury Brown

Mary Pillsbury Brown, Commissioner

EQUAL OPPORTUNITY EMPLOYER—EQUAL EDUCATION OPPORTUNITIES

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGE—CLAREMONT

The New Hampshire Vocational-Technical College at Claremont graduated 104 students, 23% male, 77% female. Of these 104, 75% accepted employment and 4% were continuing their collegiate education. Of those employed, 94% were working in an occupation directly related to their college program, 76% were employed in New Hampshire and 89% could commute from their home town to their new job.

STATUS	GAAS	NU	CEE/ IEO	DT	ITU	MA	MBM	MLT	MRT	MT	OTA	PN	PTA	RT	TOTAL
Number Graduated	3	20	12	0	7	12	14	1	2	1	7	12	10	3	104
Employed Full Time	3	15	8	0	3	8	12	1	2	0	4	7	7	2	72
Employed Part Time	0	2	0	0	1	0	1	0	0	1	1	0	0	0	6
Continuing Education	0	0	0	0	1	1	1	0	0	0	0	1	0	0	4
Entering Service	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Seeking Employment	0	1	2	0	1	3	0	0	0	0	1	1	1	1	11
Not Seeking Employment	0	1	0	0	0	0	0	0	0	0	0	0	1	0	2
Status Unknown	0	1	2	0	1	0	0	0	0	0	1	3	1	0	9

GAAS—General Assoc. of Applied Science
NU—Nursing (ADN)
CEE/IEO—Computer Electronics/Elec./ Industrial Electronics
DT—Drafting Technology CAD
ITU—Interpreter Tutor
MA—Medical Assistant
MBM—Microcomputer Business Mgmt.
MLT—Medical Laboratory Tech.
MRT—Medical Records Technician
MT—Medical Transcription
OTA—Occup. Therapy Assistant
PN—Practical Nursing (1 yr.)
PTA—Physical Therapist Asst.
RT—Radiologic Tech. (X-Ray)

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGE—LACONIA

The New Hampshire Vocational-Technical College at Laconia graduated 58 students, 86% male, 14% female. Of these 58, 84% accepted employment and none were continuing their collegiate education. Of those employed, 93% were working in an occupation directly related to their college program, 69% were employed in New Hampshire and 92% could commute from their home town to their new job.

STATUS	AMT	EC	ET	FP	GA	IEY	MD	TOTAL
Number Graduated	5	11	8	4	19	8	3	58
Employed Full Time	5	8	7	2	16	7	3	48
Employed Part Time	0	0	0	0	1	0	0	1
Continuing Education	0	0	0	0	0	0	0	0
Entering Service	0	0	0	0	0	0	0	0
Seeking Employment	0	3	1	1	0	1	0	6
Not Seeking Employment	0	0	0	0	0	0	0	0
Status Unknown	0	0	0	1	2	0	0	3

AMT—Automotive/Marine Technology
IEY—Industrial Electricity
FP—Fire Protection
GA—Graphic Arts
ET—Electronic Technology
EC—Electrical Construction
MD—Mechanical Drafting CAD

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGE — MANCHESTER

The New Hampshire Vocational-Technical College at Manchester graduated 188 students, 58%male, 42% female. Of these 188, 89% accepted employment and 7% were continuing their collegiate education. Of those employed, 97% were working in an occupation directly related to their college program, 91% were employed in New Hampshire and 97% could commute from their home town to their new job.

STATUS	AS	BCT	CDI	DT	GAAS	HVAC	IEO	IEY	MOM	MTPT	NU	OM	PN	WT	TOTAL
Number Graduated	13	30	13	13	1	19	16	12	6	8	20	3	34	0	188
Employed Full Time	13	29	10	10	1	18	16	11	4	7	14	3	16	0	152
Employed Part Time	0	0	0	0	0	0	0	0	0	0	6	0	9	0	15
Continuing Education	0	1	2	2	0	0	0	1	1	1	0	0	6	0	14
Entering Service	0	0	0	1	0	1	0	0	0	0	0	0	0	0	2
Seeking Employment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Not Seeking Employment	0	0	1	0	0	0	0	0	1	0	0	0	3	0	5
Status Unknown	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

AS—Auto Service
BCT—Building Construction
CDI—Commercial Design & Illustration
DT—Drafting Technology CAD
GAAS—General Assoc. of Applied Science
HVAC—Heat., Vent., & Air Cond.
IEO—Industrial Electronics
IEY—Industrial Electricity
MOM—Medical Office Management
MTPT—Machine Tool Proc./Tech.
NU—Nursing (ADN)
OM—Office Management
PN—Practical Nursing
WT—Welding Technology

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGE—NASHUA

The New Hampshire Vocational-Technical College at Nashua graduated 83 students, 73% male, 27% female. Of these 83, 86% accepted employment and 6% were continuing their collegiate education. Of those employed, 90% were working in an occupation directly related to their college program, 83% were employed in New Hampshire and 96% could commute from their home town to their new job.

STATUS	ABR	ACC	ASM	AST	BM	CELT	EMD	EMTR	MTPT	TDT	TOTAL
Number Graduated	7	6	12	11	9	11	7	8	8	4	83
Employed Full Time	7	4	11	9	6	9	6	7	6	4	69
Employed Part Time	0	0	1	0	1	0	0	0	0	0	2
Continuing Education	0	2	0	0	1	0	1	0	1	0	5
Entering Service	0	0	0	0	0	0	0	0	0	0	0
Seeking Employment	0	0	0	0	0	0	0	0	0	0	0
Not Seeking Employment	0	0	0	0	0	0	0	1	0	0	1
Status Unknown	0	0	0	2	1	2	0	0	1	0	6

ABR—Auto Body Repair
ACC—Accounting
ASM—Admin. Secr. Management
AST—Automotive Ser./Tech.
BM—Business Management
CELT—Computer & Electronics Tech.
EMD—Electromechanical Drafting CAD
EMTR—Electronic Mech. Tech. (Robotics)
MTPT—Machine Tool Processes/Tech.
BM—Business Management
TDT—Truck/Diesel Technology

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGE—STRATHAM

The New Hampshire Vocational-Technical College at Stratham graduated 137 students, 42% male, 58% female. Of these 137, 87% accepted employment and 7% were continuing their collegiate education. Of those employed, 98% were working in an occupation directly related to their college program, 82% were employed in New Hampshire and 98% could commute from their home town to their new job.

STATUS	NU	AST	EMD	ET	LPNADNT	MTPT	SGT	WT	TOTAL
Number Graduated	30	12	16	20	36	10	8	5	137
Employed Full Time	22	10	11	16	24	9	4	5	101
Employed Part Time	6	1	3	0	6	0	2	0	18
Continuing Education	0	0	0	2	6	0	1	0	9
Entering Service	0	0	0	0	0	0	0	0	0
Seeking Employment	2	1	2	0	0	1	1	0	7
Not Seeking Employment	0	0	0	2	0	0	0	0	2
Status Unknown	0	0	0	0	0	0	0	0	0

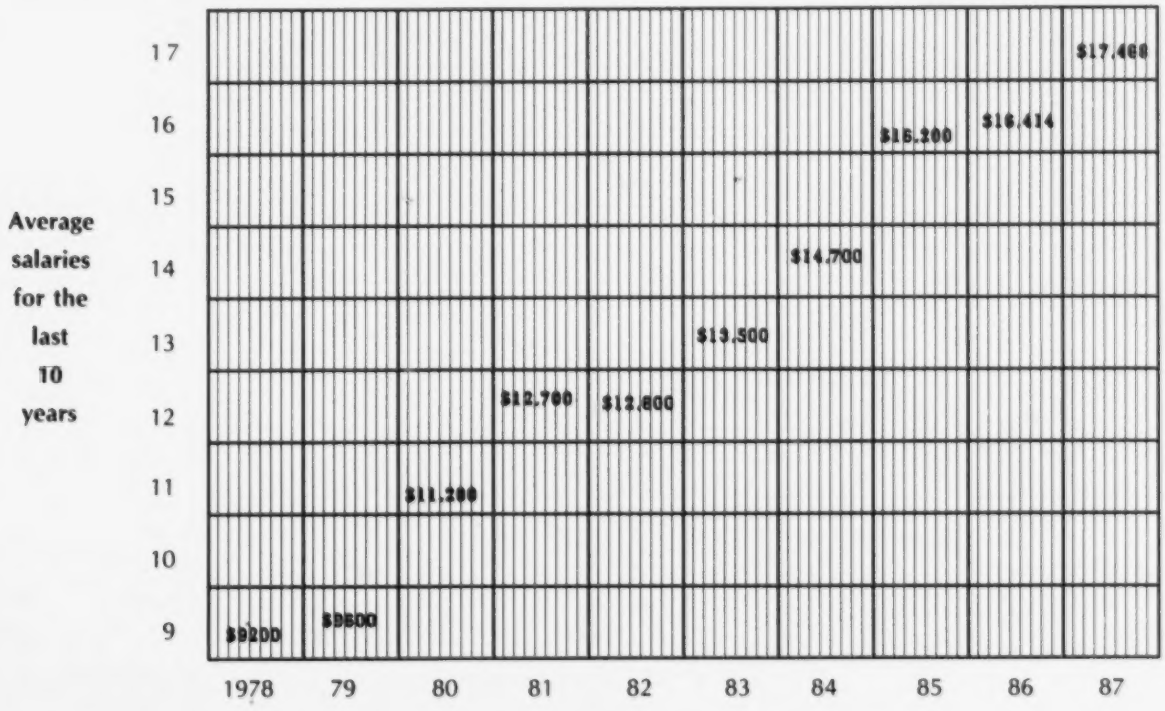
NU—Nursing (ADN)
AST—Automotive Services/Technology
EMD—Electromechanical Drafting CAD
ET—Electronic Technology
LPNADNT—Licensed Practical Nursing Assoc. Degree Nursing Transition
MTPT—Machine Tool Proc./Technology
SGT—Surgical Technology (1 yr.)
WT—Welding Technology

COLLEGIATE INSTITUTIONS TO WHICH SYSTEM GRADUATES TRANSFERRED

Antioch—New England	Keene, NH	
Arizona State University	Tempe, AZ	2
Central Connecticut State University	New Britain, CT	
Champlain College	Burlington, VT	
Colby Sawyer College	New London, NH	2
Embry Riddle Aeronautical University	Bunnell, FL	
Keene State College	Keene, NH	5
Maine Medical Center	Portland, ME	
Maryland Institute of Art	Baltimore, MD	
N.H. Vocational-Technical College	Berlin, NH	
N.H. Vocational-Technical College	Manchester, NH	6
N.H. Vocational-Technical College	Stratham, NH	
New Hampshire College	Manchester, NH	6
New Hampshire Technical Institute	Concord, NH	9
North Carolina State University	Raleigh, NC	
Northeastern University	Boston, MA	
Notre Dame College	Manchester, NH	4
Old Dominion University	Norfolk, VT	
Pennsylvania State University	Reading, PA	
Plymouth State College	Plymouth, NH	6
Rochester Institute of Technology	Rochester, NY	
Schiller College	Heidelberg, West Germany	
University of Lowell	Lowell, MA	2
University of New Hampshire	Durham, NH	25
Vermont Tech College	Randolph Center, VT	
Wentworth Institute	Boston, MA	3

HEALTH PROGRAMS

PROGRAM	NUMBER REPORTING	HIGH	AVERAGE	LOW
Alcohol Counseling	4	$17,500	$16,535	$16,000
Dental Assistant	10	16,640	14,814	13,500
Dental Hygiene	22	28,000	23,184	18,560
Diagnostic Medical Sonography	6	21,000	18,000	13,000
HS/Alcohol Counseling	6	25,000	17,130	14,000
Paramedic Education	12	20,000	17,382	14,000
Interpretor/Tutor	3	11,960	9,820	8,500
Medical Assistant	8	14,200	11,874	7,896
Medical Lab Technician	1	15,000	15,000	15,000
Medical Records Technician	2	15,080	14,393	13,707
Mental Health/Human Services	5	16,000	13,729	11,648
Nursing (ADN)	123	30,000	19,379	10,000
Occupational Therapy Assistant	3	15,977	13,909	11,190
Practical Nursing	33	20,800	14,593	10,000
Physical Therapy Assistant	6	17,000	15,623	14,000
Respiratory Therapist	2	20,000	18,000	16,000
Radiologic Technology (X-Ray)	18	19,500	16,437	14,000
Surgical Technology	3	16,320	15,701	14,560
General Associate Degree	7	$22,000	$18,185	$13,136
General Associate Applied Science	3	18,700	15,400	10,000
All Majors	727	$38,000	$17,468	$ 7,896



EMPLOYERS WHO HIRED 1987 GRADUATES

A. D. DAVIS & SON, INC.	NORTH MAIN ST.	NORTH CONWAY, NH 03860
ABBOTT, LEO T., DDS	27 MYRTLE ST.	CLAREMONT, NH 03743
ABEL, ROBERT	195 MERRIMACK ST.	WOBURN, MA 01810
AERONTRONICS SYSTEMS	RIVERSIDE DR.	CONTOOCOOK, NH 03229
AIREX	ROUTE 16	DOVER, NH 03820
AIRMAR TECHNOLOGY	MEADOW BRK IND'L PK.	MILFORD, NH 03055
ALBEE, DR. CHARLES (2)	1-C PEMBROKE ST., BOX 134	SUNCOOK, NH 03275
ALEXANDER'S MARKETS OF N.H.	NORTHSIDE PLAZA	HOOKSETT, NH 03106
ALICE PECK DAY HOSPITAL	MASCOMA ST.	LEBANON, NH 03766
ALL STEEL ERECTORS	P.O. BOX 61	HUDSON, NH 03051
ALLARD CONSTRUCTION	ROUTE 3A	BOW, NH 03301
ALPINE MACHINE CO. (2)	GOEBEL ST.	BERLIN, NH 03570
AMERICAN INTERNATIONAL GROUP (AIG)	1750 ELM ST.	MANCHESTER, NH 03105
AMERICAN PHOTO SYSTEMS	RAILROAD ST.	ST. JOHNSBURY, VT 05819
AMESBURY HOSPITAL	24 MORRILL PL.	AMESBURY, MA 01913
AMOSKEAG PRECISION TOOL (2)	300 BEDFORD ST.	MANCHESTER, NH 03101
ANDERSON-NICHOLS	6 LOUDON RD.	CONCORD, NH 03301
ANDROSCOGGIN VALLEY HOSPITAL (7)	59 PAGE HILL RD.	BERLIN, NH 03570
ANNA JACQUES HOSPITAL	HIGHLAND AVE.	NEWBURYPORT, MA 01950
ARGUE, WILLIAM F., DMD	745 CHESTNUT ST.	MANCHESTER, NH 03104
ASCII SYSTEMS		CHARLESTOWN, NH 03603
ASHWORTH BY THE SEA		HAMPTON BEACH, NH 03842
ATLANTIC PLASTIC SURGERY	330 BORTHWICK AVE.	PORTSMOUTH, NH 03801
AUSTINE SCHOOL FOR THE DEAF	120 MAPLE ST.	BRATTLEBORO, VT 05301
AUTO CITY OF MANCHESTER	17 S. BEDFORD ST.	MANCHESTER, NH 03101
AUTO VILLAGE	RT. 28 PO BOX 730	WOLFEBORO, NH 03894
AYOTTES HEATING	60 RICHERSON RD.	CHELMSFORD, MA 01863
B & B PRO-FORMANCE	ROUTE 11, BOX 519 A	FARMINGTON, NH 03835
BAILEY AUTO SALES, INC.	250 MARLBORO ST.	KEENE, NH 03431
BAKER COMPANY (2)	PO BOX DRAWER-E	SANFORD AIRPORT, ME 04073
BANGOR CITY NURSING FACILITY	TEXAS AVE.	BANGOR, ME 04401
BANK EAST	1239 SOUTH WILLOW ST.	MANCHESTER, NH 03102
BANK OF N.H.	143 NORTH MAIN ST.	CONCORD, NH 03301
BARNES, ROUILLARD AND McPHERSON	131 BROAD ST.	CLAREMONT, NH 03743
BATTISTA, DR.	335 WASHINGTON ST.	EBERTON, MA 02351
BEDFORD COMPUTER CORPORATION	37 INDUSTRIAL DR.	LONDONDERRY, NH 03053
BEECH HILL HOSPITAL	NEW HARRISVILLE RD., BOX 254	DUBLIN, NH 03444
BEEDE ELECTRICAL INSTRUMENT CO.,INC.(2)	P.O. BOX 175 SOUTH MAIN ST.	PENACOOK, NH 03303
BELKNAP DENTAL	125 WASHINGTON ST.	DOVER, NH 03820
BERGERON, RAYMOND	10 BRADFORD ST.	DERRY, NH 03038
BERLIN CITY BANK	9 MAIN ST.	BERLIN, NH 03570
BERLIN CITY FORD (2)	485 MAIN ST.	BERLIN, NH 03570
BERLIN EMERGENCY MEDICAL SERVICE	182 EAST MASON ST.	BERLIN, NH 03570
BERLIN FOUNDRY & MACHINE CO.	489 GOEBEL ST.	BERLIN, NH 03570
BERLIN HIGH SCHOOL	WILLARD ST.	BERLIN, NH 03570
BERLIN CONSTRUCTION		COVENTRY, CT 06040
BEST BUICK-GMC	ROUTE 125	HAVERHILL, MA 01830
BEVERLY HOSPITAL (2)	HERRICHT HEATHER STATION	BEVERLY, MA 01915
BIGELOW TOOL	RT. 152	NOTTINGHAM, NH 03290
BILL HALLOCK CONSTRUCTION	38 BEAVER LANE	BEDFORD, NH 03102
BLACK BULL INN	BARNSTEAD RD.	PITTSFIELD, NH 04967
BLAKE, WHITNEY	INDUSTRIAL DR.	BELLOWS FALLS, VT 05101
BLUE CROSS/BLUE SHIELD	2 PILLSBURY ST.	CONCORD, NH 03301
BOOK PRESS	PUTNEY ROAD	BRATTLEBOROUGH, VT 05301
BOURQUE MOTOR SALES	1000 SECOND ST.	MANCHESTER, NH 03102
BOWER, DR. HUGH P. H., P.A.	P.O. BOX 550	WALPOLE, NH 03608
BRAGDON, DR. BRUCE R.	10 TERRACE	DURHAM, NH 03820
BRAND, PAUL, SAWKIK, MARIAN, DMD'S	79 HIGHLAND AVE.	PLYMOUTH, NH 03264
BRAWLEY CHREYSLER PLYMOUTH		GLOUCESTER, MA 01930
BRIDGE & BYRON	SOUTH STATE ST.	CONCORD, NH 03301
BRIGHTON AGENCY	14 GROVE ST.	PETERBOROUGH, NH 03458
BROADBECK, JOSEPH M. II, DMD	P.O. BOX 308	TILTON, NH 03276
BROAS STRUCTURAL IRON	ROUTE 4	SALISBURY, NH 03303
BROOKSIDE HOSPITAL	11 NORTHWOOD BLVD.	NASHUA, NH 03060
BROOKSIDE NURSING HOME	120 CHESTNUT ST.	WHITE RIVER JUNCTION, VT 05001
BROUGHT, ROBERT	CANDIA RD.	MANCHESTER, NH 03103
BRUCE S. CARBIES METAL FAB.	KINGSTON RD., BOX 642	EXETER, NH 03833
BRYAN, RONALD H.	319 LINCOLN ST.	MANCHESTER, NH 03103
BRYANT GRINDER CORPORTATION		SPRINGFIELD, VT 05156
BURROUGH'S RESEARCH MACHINING		W. CONCORD, MA 01742
BUSINESS GRAPHICS	83 HANOVER ST.	MANCHESTER, NH 03103
BUTSON'S SUPERMARKET	GORHAM RD.	GORHAM, NH 03581

C & M ENGINEERING CO.	253 MYRTLE ST.	MANCHESTER, NH 03303
CABLETRON, INC.		GORIC, NH 03867
CAL COMP (3)	65 RIVER RD.	HUDSON, NH 03051
CALLAHAN & KOTCE REF.	19 DALE BALLARDVALE	ANDOVER, MA 01810
CAMPERS SHOWCASE	JUNCTION 3 & 28	SUNCOOK, NH 03275
CAPE FEAR VALLEY MEDICAL CENTER		FAYETTEVILLE, NC 28401
CAPITAL CASH REGISTER	128 AIRPORT RD.	CONCORD, NH 03301
CASSIDY, DR. JAMES P.(3)	ROUTE 101, RFD -8	BEDFORD, NH 03102
CATHOLIC MEDICAL CENTER (11)	100 McGREGOR ST.	MANCHESTER, NH 03102
CDEC	WINNICUNNETT RD.	HAMPTON, NH 03842
CENTRE MACHINE	FOREST RD.	WILTON, NH 03086
CERTIFIED INTERPRETER ASSOCITION	POPE RD.	WESTBROOK, ME 04092
CGI	268 SUMMER ST.	BOSTON, MA 02189
CHARLES A. GOVE, INC.	GOVE DR.	BELMONT, NH 03220
CHESHIRE MEDICAL CENTER	COURT ST.	KEENE, NH 03431
CLAREMONT WOVEN LABEL		CLAREMONT, NH 03743
CLARK, STEPHEN J., DMD	82 PONEMAK RD.	AMHERST, NH 03031
CLEARWOOD BUILDERS, INC. (3)	87 COLDWELL RD.	MANCHESTER, NH 03103
CLIMATE CONTROL ENG. CO.	26 QUEEN CITY AVE.	MANCHESTER, NH 03103
CLIPPER HOME	PO BOX 1799' CLARK RD.	WOLFEBORO, NH 03894
CLIPPER HOME OF ROCHESTER	ROCHESTER HILL ROAD	ROCHESTER, NH 03867
CLIPPER RETIREMENT COMMUNITY (2)	188 JONES AVE.	PORTSMOUTH, NH 03801
CLYDE GARFIELD OLDS/CADILLAC	D.W. HWY. SOUTH	NASHUA, NH 03060
COLD REGION RESEARCH LAB	LYME RD.	HANOVER, NH 03768
COMBUSTION ENGINEERING	OLD DOVER RD.	NEWINGTON, NH 03801
COMMUNITY ALCOHOL INFORMATION PROGRAM	28 MAIN ST.	CONCORD, NH 03301
COMMUNITY ALCOHOL INFORMATION PROGRAM	155 MAIN DUNSTABLE RD.	NASHUA, NH 03060
COMOLLI, ARTHUR, DMD (2)	76 ALLDS ST.	NASHUA, NH 03060
COMPUTER GENERATED IMAGES	169 A STREET	BOSTON, MA 02127
CONCORD ELECTRIC CO.	1 McGUIRE ST.	CONCORD, NH 03301
CONCORD FIRE DEPARTMENT	35 GREEN ST.	CONCORD, NH 03301
CONCORD GROUP INSURANCE	4 BOULTON ST.	CONCORD, NH 03301
CONCORD HOSPITAL (6)	250 PLEASANT ST.	CONCORD, NH 03301
CONCORD LITHO CO.	TERRIL INDUSTRIAL PK.	CONCORD, NH 03301
CONCORD NATURAL GAS CORP.	66 NORTH MAIN ST.	CONCORD, NH 03301
CONNECTICUT VALLEY HOME CARE	241 ELM ST.	CLAREMONT, NH 03743
CONORS' ELECTRIC	194A PLEASANT ST.	CONCORD, NH 03301
CONTINENTAL CABLEVISION	COMMERCIAL ST.	CONCORD, NH 03301
CONTINENTAL CABLEVISION	150 GREENLEAF AVE.	PORTSMOUTH, NH 03801
CONTINENTAL CABLEVISION (2)	79 MAIN ST.	DOVER, NH 03820
CONTINENTAL MICROWAVE & TOOL	10 MERRILL IND. DRIVE	HAMPTON, NH 03842
COOS COUNTY NURSING HOME (3)	CATES HILL	BERLIN, NH 03570
COPY COPP		BOSTON, MA
COSTELLO, LOMASNEY & DENAPOLI (2)	540 COMMERCIAL ST.	MANCHESTER, NH 03103
COTE ELECTRIC	5 COTE AVE.	GOFFSTOWN, NH 03045
COTE UTILITY COMPANY	ST. ANSELM DR.	BEDFORD, NH 03102
COTTAGE HOSPITAL	SWIFTWATER RD.	WOODSVILLE, NH 03785
COTTMAN TRANSMISSION	BOSTON POST RD.	WEST HAVEN, CT 06516
COWAN & CRICENTI ENGINEERING ASSOC.(2)	10 FERRY ST.	CONCORD, NH 03301
CPM, INC.	131 SULLIVAN ST.	CLAREMONT, NH 03743
CRAIGUE SIDING	70 HIGH ST.	CONCORD, NH 03301
CREST BUICK-DATSUN-PONTIAC	399 WASHINGTON ST.	WOBURN, MA 01801
CROSFIELD/HASTECH (2)	670 COMMERCIAL ST.	MANCHESTER, NH 03100
CROSS MACHINE, INC.	PLEASANT ST.	BERLIN, NH 03570
CROWN HYANDAI	515 MAIN ST.	FRAMINGHAM, MA 01701
CRYO IND. OF AMERICA, INC.	24 KEEWAYDIN DR.	SALEM, NH 03079
CURRIER PONTIAC-CADILLAC (2)	461 MAIN ST.	GORHAM, NH 03581
CUSTOM INDUSTRIES	123 RIVER RD.	NEWINGTON, NH 03801
DAMON CLINICAL LABS	288 LAFAYETTE RD.	PORTSMOUTH, NH 03801
DANKO BUILDERS	GOODHUE RD.	BOSCOWEN, NH 03301
DARTMOUTH COLLEGE	ADM. OFFICE CLEMENT HALL	HANOVER, NH 03755
DARTMOUTH PRINTING COMPANY	69 LYME RD.	HANOVER, NH 03755
DARTMOUTH WOOLEN MILL	SULLIVAN STREET	CLAREMONT, NH 03743
DARTMOUTH/HITCHCOCK MEDICAL CENTER (3)		HANOVER, NH 03755
DATA GENERAL	LAFAYETTE RD.	PORTSMOUTH, NH 03801
DATA PRODUCTS	1 TARA BLVD.	MILFORD, NH 03055
DBI INDUSTRY	ALLEN RD.	SOUTH BURLINGTON, VT 05401
DEAN-WITTER	20 MALL RD.	BURLINGTON, MA 01803
DEMERS GARDEN CENTER	565 MAMMOTH RD.	MANCHESTER, NH 03103
DIGGINS & ROSE MOVING	3 SAGAMORE PK. RD.	HUDSON, NH 03051
DIGITAL EQUIPMENT CORP.	5 FLAGSTONE DR.	HUDSON, NH 03051
DIGITAL EQUIPMENT CORP. (2)	1 CONTINENTAL BLVD.	MERRIMACK, NH 03054
DON DUVAL LAND SURVEYOR	155 BEMIS RD.	MANCHESTER, NH 03102

DONOVAN & SPRING CO. (2)	50 UPTON	MANCHESTER, NH 03101
DOVER HOUSE HEALTHCARE	PLAZA DRIVE	DOVER, NH 03820
DUBE & CABRAL REALTY	AMHERST ST.	NASHUA, NH 03063
E. R. O'BRIEN LAND SURVEYORS	ROUTE 113	MADISON, NH 03849
E.P.E. TECHNOLOGY	540 NO. COMMERCIAL ST.	MANCHESTER, NH 03108
EASTERN RAINBOW	DERRY INDUSTRIAL PARK	DERRY, NH 03038
EASTERN TECHNOLOGIES (2)	2350 TURNPIKE STREET	NORTH ANDOVER, MA 01845
EDGEWOOD CENTER (3)	928 SOUTH ST.	PORTSMOUTH, NH 03801
EDWARD FINANCIAL PRODUCTS	ROUTE 101	BEDFORD, NH 03102
ELECTRO METHODS, INC.	GOVERNOR'S HWY.	SOUTH WINDSOR, CT
ELLIOT HOSPITAL (6)	955 AUBURN ST.	MANCHESTER, NH 03103
EMERSON COLLEGE	100 BEACON ST.	BOSTON, MA 02116
EMTEK INCORPORATED	27 HARVEY RD.	BEDFORD, NH 03102
ENERGY NORTH	1260 ELM ST.	MANCHESTER, NH 03102
ENERGY NORTH, INC.	ROUTE 104	TILTON, NH 03276
EQUIPMENT ENVIRONMENTS	16 ABBOT ST.	HUDSON, NH 03051
ETNA VALLEY	OLD ETNA RD.	LEBANON, NH 03766
EVANS ENTERPRISES	19 KILTON RD.	BEDFORD, NH 03102
EVANS PRINTING	29 SCHOOL ST.	CONCORD, NH 03301
EXETER HEALTH CARE (2)	131 COURT ST.	EXETER, NH 03833
EXETER HOSPITAL (8)	10 BUZELL AVE.	EXETER, NH 03833
FAIRVIEW LAND SURVEYORS		E. HAMPSTEAD, NH 03826
FALL MOUNTAIN SCHOOL DISTRICT	EAST ST.	CHARLESTOWN, NH 03603
FALLON, STEVE¢ELECTRICIANS	31-A CALDWELL RD.	NASHUA, NH 03060
FARNUM CENTER	235 HANOVER ST.	MANCHESTER, NH 03101
FARRA, DR.	16 HIGH ST.	MANCHESTER, NH 03104
FIRST N. H. WHITE MTN. NAT'S BANK (2)	MAIN ST.	NORTH CONWAY, NH 03860
FIRST NH BANKS	1000 ELM ST.	MANCHESTER, NH 03102
FIRST RAMERS	ENGLEWOOD PK.	BEDFORD, NH 03102
FITZBAG ELECTRICAL CONTRACTORS	BOX 107D HOADLEY RD.	BELMONT, NH 03220
FITZPATRICK & LLEWELLYN, INC.	15 BRICKYARD RD.	ESSEX JUNCTION, VT 05452
FOSHE CONSTRUCTION CO.	44 WOODLAND ST.	MANCHESTER, NH 03103
FOSS MANUFACTURING OF NEW HAMPSHIRE	FOSS LANE	HAMPTON, NH 03842
FRANK YANCO'S PONTIAC CADILLAC	1631 ELM ST.	MANCHESTER, NH
FRISBIE MEMORIAL HOSPITAL (3)	WHITEHALL RD.	ROCHESTER, NH 03867
G.T.E. CORP.	655 SO. WILLOW ST.	MANCHESTER, NH 03103
GARRISON MEDICAL PROF. ASSOC.	DOCTOR'S PARK	DOVER, NH 03820
GATEWAY AUTOMOTIVE	163 LANCASTER RD.	GORHAM, NH 03581
GAUTHIER SAND & GRAVEL	40 BERNARD RD.	ROCHESTER, NH 03867
GENERAL ELECTRIC	130 MAIN ST.	SOMERSWORTH, NH 03878
GENERAL ELECTRIC CO. (3)	D.W. HIGHWAY	HOOKSETT, NH 03106
GERONIMO ELECTRIC	RT.106-BELMONT BUS. PK.	BELMONT, NH 03220
GERRITY BUILDING CENTER	RAILROAD AVE.	MEREDITH, NH 03253
GFS MANUFACTURING CO.	21 CROSBY RD.	DOVER, NH 03820
GM'S TIRE & ALIGNMENT	GORHAM RD.	BERLIN, NH 03570
GODDARD & ASSOCIATES	PLEASANT ST.	BERLIN, NH 03570
GOLDBERG-ZOINO & ASSOC.	380 HARVEY RD.	MANCHESTER, NH 03103
GOLDEN CROSS AMBULANCE	1 LINCOLN HEIGHTS	CLAREMONT, NH 03743
GOLDSTEIN SUBARU (2)	1339 D.W. HIGHWAY	HOOKSETT, NH 03106
GOODYEAR SERVICE CENTER	PLEASANT ST.	CLAREMONT, NH 03743
GOSS LINCOLN MERCURY	PORTSMOUTH AVE.	STRATHAM, NH 03885
GRACE, W. R., CO. (2)	POISSON AVE.	NASHUA, NH 03060
GRANITE STATE MACHINE CO. (2)	P.O. BOX 779	MANCHESTER, NH 03105
GRAYBAR ELECTRIC CO.	49 HOLLIS STREET	MANCHESTER, NH 03101
GREEN, WILLIAM A.	45 AMHERST ST.	MILFORD, NH 03055
GREEN-KEY HORTICULTURAL SERVICE	13 RITA AVE.	HUDSON, NH 03051
GREENLAND EXXON	PORTSMOUTH AVE.	GREENLAND, NH 03840
HAMPSTEAD HOSPITAL (2)	EAST RD.	HAMPSTEAD, NH 03841
HAMPTON FIRE DEPARTMENT	64 ASHWORTH AVE.	HAMPTON, NH 03842
HAMPTON FORD	LAFAYETTE RD.	NORTH HAMPTON, NH 03862
HANDYMAN	P.O. BOX 4217	MANCHESTER, NH 03108
HANSON COURT NURSING HOME	SUMMER STREET EXTENSION	SPRINGFIELD, VT 05156
HARRIS GRAPHICS (2)	121 BROADWAY	DOVER, NH 03820
HARTFORD EICHENAUER, INC.	100 SUNAPEE ST.	NEWPORT, NH 03773
HAVEN WOOD HEIGHTS NURSING HOME	33 CHRISTIAN AVE.	CONCORD, NH 03301
HAZEN PRINTING	1 NORTH MAIN ST.	PENACOOK, NH 03301
HEALTH CARE BILLING	ETNA RD.	LEBANON, NH 03766
HENSCHEL CORPORATION	9 HOYT DRIVE	NEWBURYPORT, MA 01950
HIGH PERFORMANCE SECURITY AGENCY	68B ELM ST.	TILTON, NH 03276
HILLSBORO NURSING HOME (2)	MAST RD., RR 2	GRASMERE, NH 03045
HIRSCH, GERALD, DMD	325 HIGH ST.	NEWBURYPORT, MA 01950

HITCHCOCK CLINIC	25 SOUTH RIVER RD.	BEDFORD, NH 03102
HITCHINER MANUFACTURING	WILTON ST.	MILFORD, NH 03055
HITCHNER MANUFACTURING	7 NORTHERN BLVD.	AMHERST, NH 03031
HITCHNER MANUFACTURING CO.	ELM ST.	MILFORD, NH 03055
HOLDEN ENGINEERING AND SURVEYING, INC.	ROUTE 106 P.O. 0249	CONCORD, NH 03301
HOLLYWOOD HOSPITAL SUPPLY		HOLLYWOOD, FL 033019
HOLT AGENCY, INC.	FEDERAL HILL RD.	MILFORD, NH 02055
HOLZWORTH	BOX HCR 72	WINDSOR, VT 05089
HOME BANK	PLEASANT ST.	BERLIN, NH 03570
HORSEFEATHERS RESTAURANT	MAIN ST.	NORTH CONWAY, NH 03860
HOSPITALITY HOLDING CORP.	CHESTNUT ST.	MANCHESTER, NH 03103
HOWARD JOHNSON'S	EVERETT TURNPIKE	NASHUA, NH 03060
HUGGINS HOSPITAL (2)	SOUTH MAIN ST.	WOLFEBORO, NH 03894
HUSSEY SPECTATOR SEATING CO. (3)	DYRE STREET	NORTH BERWICK, ME 03908
HUSSMANS (2)	100 INDUSTRIAL WAY	SALEM, NH 03079
IMPERIAL PRINTING		LEBANON, NH 03766
INDIAN HEAD BANK	INDIAN HEAD PLAZA	NASHUA, NH 03060
INFORMATION UNLIMITED		AMHERST, NH 03031
INTERNATIONAL PACKAGING CORP. (4)	DANBURY RD.	BRISTOL, NH 03222
INTERNATIONAL SHOE MACHINE (4)	LEDGE ST.	NASHUA, NH 03060
INTERSTATE ELECTRIC (3)	45 BLAINE ST.	MANCHESTER, NH 03102
J & W CONSTRUCTION	STONE ROAD	BELMONT, NH 03220
J. C. REID	SOUTH UNION ST.	LAWRENCE, MA 01844
JAMES RIVER CORP. (2)	650 MAIN ST.	BERLIN, NH 03570
JANCO	BROADWAY	ROLLINSFORD, NH 03869
JAWORSKI CONSULTANTS	SOLDIERS FIELD RD.	BOSTON, MA 02134
JEFFREY & JONES	P.O. BOX 102	CONTOOCOOK, NH 03229
JENNINGS SOFTWARE SERVICE, INC.	553 ROUTE 3A	BOW, NH 03301
JOHNSON, DR. DOUGLAS K.	3 SOUTH ST.	CONCORD, NH 03301
JOSSELYNS SAWMILL	NORTH RD.	JEFFERSON, NH 03583
JRM TOOL & DIE	ROUTE 30 & 13	BROOKLINE, NH 03033
KARABAO BUILDERS	SOUTH RD.	BRENTWOOD, NH 03833
KAYSER, DOUGLAS, DMD		
KELLEY SERVICES	170 COMMERCE WAY	PORTSMOUTH, NH 03801
KELLEY SUPERMARKET	MAIN ST.	BERLIN, NH 03570
KENISON, JOHN B., DMD	45 AMHERST ST.	MILFORD, NH 03055
KENNEDY, JAMES, ARCHITECT	DARTMOUTH COLLEGE HIGHWAY	LYME, NH 03768
KEY-LOC HOMES, INC.	ROUTE 28 & 3	SUNCOOK, NH 03275
KING CHEVROLET	PORTSMOUTH AVE.	EXETER, NH 03833
KINGSBURY TOOL CO.		KEENE, NH 03431
KINGSTON, HASKELL C., DMD (2)	ROUTE 236	ELIOT, MA 03903
KINGSTON WARREN (2)	ROUTE 85	NEWFIELDS, NH 03856
KJ'S ELECTRIC, INC.	79 MAPLE AVE.	ATKINSON, NH 03811
KOLLSMAN INSTRUMENT COMPANY	D. W. HIGHWAY	MERRIMACK, NH 03054
KORDNA ELECTRIC	8½ POWERS ST.	ADAMS, MA 01220
LACONIA CLINIC	724 MAIN ST.	LACONIA, NH 03246
LAKES REGION GENERAL HOSPITAL (2)	HIGHLAND ST.	LACONIA, NH 03246
LAKESHORE HOSPITAL	200 ZACHARY RD.	MANCHESTER, NH 03103
LAMONTAGNE, OVIDE, A., DMD	252 JEWETT ST.	MANCHESTER, NH 03103
LAMPHREY RIVER CLINIC	ROUTE 27	RAYMOND, NH 03077
LAUZE BUILDING, INC.	181 COLE ST.	BERLIN, NH 03570
LaVALLEY BUILDING SUPPLY CO.	GUILD RD. P.O. BOX 267	NEWPORT, NH 03773
LEO URBAN ASSOC.	194 NORTH AMHERST ST.	BEDFORD, NH 03102
LINDER, GARY, DMD	21 RIVERWAY PLACE	BEDFORD, NH 03102
LUC GIRARD, AND COMPANY	RFD -1 BOX 282	SUNCOOK, NH 03275
LUDWICK ELECTRIC CO.	79 LINCOLN ST.	LACONIA, NH 03246
LYMESTONE SCHOOL DISTRICT		LYMESTONE, ME 04750
M & M FORD	ROUTE 28	EPSOM, NH 03234
M/A COM	6 WENTWORTH DR.	HUDSON, NH 03051
MAGALLOWAY ELECTRIC	P.O. BOX 85	COLEBROOK, NH 03576
MAILHOT, DICK, HEATING & A/C	26 QUEEN CITY AVE.	MANCHESTER, NH 03103
MANFORD REMODELING	LOCUST ST.	WINDHAM, NH 03087
MANNING, DR. JAMES B.	ROUTE 16	SOMERSWORTH, NH 03878
MAPLE LANE NURSING HOME	BARTON HILL RD.	BARTON, VT 05822
MARQUIS BUILDERS, INC.	BROWN RD.	CANDIA, NH 03034
MARSHALL, ANDREW JR.	754 MAPLE ST.	RIDGEWOOD, NH 07450
MARY HITCHCOCK MEMORIAL HOSPITAL (9)	MAYNARD ST.	HANOVER, NH 03755
MASSACHUSETTS GENERAL HOSPITAL		BOSTON, MA 02214
MATTHEW THORNTON HEALTH PLAN, INC.	46 RIVERWAY	BEDFORD, NH 03102
MATTHEW THORNTON PLAN		NASHUA, NH 03060
MAXFIELD, MORLEY, BRODLEY, DRS.	DUNNING ST.	CLAREMONT, NH 03743

PLACEMENT OFFICERS

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We encourage prospective employers to call any of these officers for assistance in filling full or part-time vacancies.

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